AmeriQuest Transportation Services Adds Two New Directors of Sales to its Procurement Division

1888 Press Release - The fleet management division of AmeriQuest Business Services, Inc. is expanding its sales team in response to the growing demand for its procurement solutions.

CHERRY HILL, NJ - AmeriQuest Transportation Services, a leading provider of comprehensive fleet management services, has named two new Directors of Sales to join its rapidly expanding Procurement division.

Josh Urban, as Director of Sales of the Midwest region, will be responsible for the management and leadership of all procurement sales in his territory. Prior to joining AmeriQuest, Urban served as Business Development Manager for Ryder System, Inc.

Martin Hayward joins AmeriQuest as Director of Sales for the Great Lakes region, overseeing all sales activities in that territory. Hayward has over fifteen years' experience in the transportation industry and received his MBA from General Motors Institute of Technology in Flint, Michigan. Prior to joining AmeriQuest, he served as Vice President of Sales, responsible for all OEM and aftermarket sales for A.L. Solutions in New Jersey.

"We know that the advantageous pricing we are able to negotiate due to our aggregated purchasing power is important to our customers," said Bill McCouch, Senior Vice President of Procurement Services. "But we also know that procurement is about more than price. By providing our customers with procurement expertise combined with data-driven insight, we provide the tools and information they need to source better and operate more effectively. That's a main reason why more than 1,400 customers use AmeriQuest's procurement solutions."

About AmeriQuest Transportation Services
AmeriQuest Transportation Services, the fleet management division of AmeriQuest Business Services, Inc., delivers comprehensive fleet management solutions that enable companies to reduce costs, optimize productivity, and be more competitive in their markets. AmeriQuest provides aggregated procurement, strategic fleet planning and financing, commercial used truck sales and remarketing, roadside assistance, independent contractor lease and maintenance programs, and outsourced transportation management services. For more information, visit http://www.ameriquestcorp.com/transportation.

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